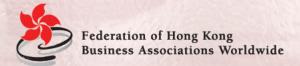


DEVELOP AND EXCEL







Yesterday's 'Made in Hong Kong' toy robots are now today's robotics. The professional services that bring these products to market continue to make Hong Kong a global business hub. This is the secure and dynamic commercial centre that is OUR HONG KONG. Why not make it yours?

More OURHONGKONG stories at www.brandhk.gov.hk

To find out more about Hong Kong's many advantages, please contact: Hong Kong Economic and Trade Office, Sydney

Website: www.hketosydney.gov.hk

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PRESIDENT'S LETTER

Hong Kong Australia Business Association ("HKABA") initiated by the Hong Kong Trade Development Council was established in 1987 aiming to promote Hong Kong and reinforce economic ties between Hong Kong SAR/ China and Australia. Members are prominent Australian based businesses with solid connections with Hong Kong or who are interested in collaborating with businesses from Hong Kong with established bases in Australia. The Association provides networking opportunities on which strong trading and investment links are built and it also provides an effective channel for communicating information on development and trade opportunities in Hong Kong SAR/China. HKABA is a member of the "Federation of Hong Kong Business Associations Worldwide". It is a unique network of 42 Hong Kong Business Associations in 31 countries and regions with over 13,000 members.

HKABA Queensland Chapter sees its sole purpose in providing a platform for members to network by offering regular business forums where influential guest speakers are invited to share valuable insight and knowledge on the latest business and economic topics driving Hong Kong, Australia and Greater China. Year 2018 marks the first year of my role as Chapter President and it is with great honour to serve the Association with the Committee Team.

During the year, we have hosted a number of successful events including:

- Chinese New Year Reception this event was co-hosted with Hong Kong Economic and Trade Office, Hong Kong Trade Development, Invest HK and Hong Kong Tourism Board;
- 2. HKABA Food and Wine Appreciation Dinner;
- 3. HKABA Business Awards Gala Dinner:
- 4. HKABA Business Forum Series; and
- Young Professional Group Entrepreneur Network Forum.

Our Chapter is proactively expanding our membership base. Membership is open to all who is interested in developing business relationships between Australia, Hong Kong and Greater China. We hope you will join us and take advantage of the benefits of both the Queensland and National Chapters. For more information, please visit www.hkaba.com.au

HKABA Business Awards is a national program designed to promote recognition and incentive to individuals and companies who strive for excellence in all aspects of international trade between Australia and Hong Kong SAR and China. This is an initiative jointly supported by the Hong Kong Economic and Trade Office, Hong Kong Trade Development Council, Invest Hong Kong, Trade. This year, we received record numbers of entrants therefore it was a tough decision for our judging panel. I would like to take this opportunity to congratulate all our entrants and Finalists and wish you all the best for tonight's Business Awards.

I would like to sincerely thank our Sponsors who has supported and assisted us with hosting successful networking events and business forums. And finally, a huge thank you to every member of the QLD Chapter, especially to my wonderful Committee for your commitment and dedication to HKABA. It has been an honour to serve you and I look forward to welcoming many more new members to the HKABA family in the coming year. I trust the year ahead will be successful and prosperous for all members and friends alike.



Mr Raymond Mak

President Hong Kong Australia Business Association Queensland Chapter

MESSAGES OF SUPPORT



Annastacia Palaszczuk MP Premier of Queensland Minister for Trade

Congratulations to the entrants and the finalists in the Hong Kong Australia Business Association Queensland Awards.

Your contributions and diligence help to strengthen the close ties that exist between Queensland and Hong Kong, China and the wider Asian markets.

My Government continues to work with our friends in Hong Kong through our local Trade and Investment Queensland office, which is a hub for developing our business relationships. Over the last year, our Hong Kong office has supported a range of inbound and outbound business and investment missions.

Queensland has hosted a Hong Kong food and agriculture buyer delegation, and a Queensland strawberry growers' delegation visited Hong Kong to seek market interest in a unique variety of strawberry.

My Government supported a health and aged care mission to Hong Kong that sparked great interest from key players in the local aged care industry. This led to a reciprocal aged care visit to Queensland.

Queensland's education institutions and providers have actively promoted our credentials and partnerships with Hong Kong.

Earlier this year, Hong Kong delegates accounted for around 40 per cent of the international delegations invited by the Queensland Government to participate in the Trade 2018 business program running alongside the Gold Coast 2018 Commonwealth Games. The 15 Hong Kong representatives were among 38 international delegations from 26 countries making new contacts and strengthening existing links.

Queensland is proud of its multicultural outlook and welcomes the opportunities presented by organisations such as the Hong Kong Australia Business Association. Your members generate a business vibrancy that supports a positive platform for trade and investment.

Best wishes for a wonderful Gala Dinner and I look forward to continuing our rewarding relationship into the future.

MESSAGES OF SUPPORT



Cr Graham Quirk

The Right Honourable, the Lord Mayor of Brisbane, Brisbane City Council

I am delighted to welcome you to the Hong Kong Australia Business Association (HKABA) Queensland Chapter Business Awards Gala Dinner.

I offer my congratulations to all winners and finalists of this year's Business Awards and your significant contribution to Brisbane's multicultural and economic landscape. Indeed, Brisbane's growing economic influence relies heavily on the success and business excellence of individuals and companies trading between Queensland and the Asia-Pacific region and I commend the HKABA for their efforts in recognising the recipients outstanding achievements.

As Lord Mayor, I am extremely proud of organisations who respect and embrace cultural diversity. Undoubtedly, HKABA continues to build positive relationships, both locally and globally, ensuring our diverse multicultural community remains one of Brisbane's greatest assets.

I trust this year's Business Awards Gala Dinner will be an enjoyable event and I offer you every success in the future.



Mr Raymond Fan

Director - Hong Kong Economic & Trade Office Representative - Australia & New Zealand Hong Kong Special Administrative Region Government

Over the years, the Hong Kong Australia Business Association (HKABA) Queensland (QLD) Chapter has played an important role in promoting business ties between Hong Kong and Queensland. We have all along enjoyed a close economic relation with merchandise trade totalling A\$460 million in 2017, representing nearly 4% of total merchandise trade between Hong Kong and Australia.

Apart from trade relationships, our connectivity will grow even further in the years ahead. We are promoting people to people links through cultural performances as well as tourism. In June this year, Hong Kong's Contemporary Dance Company (CCDC) and Brisbane-based Expressions Dance Company (EDC) brought their latest production "4Seasons" to Brisbane. The production demonstrated a good collaboration in contemporary dance works between Hong Kong and Australia.

Hong Kong is not only a key destination but also the best link to markets in the mainland China and throughout Asia, as well as to vast business opportunities arising from the unprecedented Belt and Road Initiative and the Guangdong-Hong Kong-Macao Bay Area development. With the commissioning of the Hong Kong section of the Guangzhou-Shenzhen-Hong Kong Express Rail Link on September 23th and the imminent completion of the Hong Kong-Zhuhai-Macao Bridge, Hong Kong's connectivity will be further enhanced. We are confident that our trade linkage will continue to prosper in the years ahead.

On this happy note, I would like to extend my warmest congratulations to the HKABA QLD Chapter on its Business Awards 2018 and this year's award winners on their outstanding achievements.

MESSAGES OF SUPPORT



Ms Bonnie Shek
Director, Australia / New Zealand
Hong Kong Trade Development Council

The Hong Kong Australia Business Association QLD Chapter plays an important role in fostering the economic ties between Hong Kong and Queensland. The association provides the platform to connect Queensland and Hong Kong companies as well as business professionals. That's why it is our pleasure to support the HKABA QLD Business Awards, to recognise the achievement of Queensland companies and celebrate their success.

There are new initiatives in Hong Kong / China such as the Greater Bay Area development which presents enormous opportunities across industry sectors. Queensland business can tap into these opportunities. No doubt trade and investment relation between the two economies will go from strength to strength in coming years.

Congratulations to all the finalists and winners of HKABA QLD Business Awards!



Dr Luca De Leonardis Head – Australia & New Zealand Invest Hong Kong

The Hong Kong Australia Business Association's annual Business Awards provide an opportunity for companies who are trading and doing business between Queensland, Hong Kong and China, to showcase their success and excellence and to demonstrate why the relationship between our economies remain so vibrant.

The quality of the entrants in this year's awards confirms that businesses from Queensland are at the forefront of service innovation and product specialisation. It is testament to the organising committee of the HKABA Queensland Chapter that these awards can attract such high quality companies and the importance of HKABA as a platform in promoting trade between Queensland and Hong Kong and China.

I would like to congratulate all of the entrants, the finalists and the category winners in tonight's awards and wish every business success with their future endeavours. It is occasions such as tonight which sets the standard in ensuring the relationship between Queensland, Hong Kong and China remains prosperous.

I would also like to take this opportunity to congratulate HKABA on their continue the wonderful work they are doing to promote trade and business between Hong Kong and Australia!

COMMITTEE





Raymond Mak President



John Hebrard Vice President



Diana Chan Secretary



Queeenie So

Treasurer



Philip Fung

Immediate Past President



Eddie Yuen

National Advisor



Ashley Ng

Business Awards Co-Chair



Joey Chan BA Co-Chair /

YPA Chair



Clara Lau Chair of Membership



Yap Sponsorship Manager

Ron



Stephen Si

Marketing Manager



Samuel Lam

Committee



Kevin Lee Committee



Keith Yuen

Committee



Kenny Ma Committee



Shane Chen Committee



Vanessa Chan Committee

AWARDS JUDGING PANEL



Facilitators (Back row left to right): Raymond Mak, John Hebrard, Ashley Ng

Judges (Front row left to right): Mitchell Murphy, Toni Brownie, Shawn Day, Ying Chen

The Business Awards is a national program designed to provide recognition and incentive to individuals and companies who strive for excellence in all aspects of

international trade between

Australia and Hong Kong

SAR and China. This Business Awards

is an initiative jointly
supported by the Hong
Kong Economic and Trade
Office, the Hong Kong
Trade Development Council,
Invest Hong Kong, Trade
and Investment Queensland
and the Queensland State
Government.

This year, entrants will be competing in the following categories:

Mitchell Murphy

Commercial & Marketing Director, Gadens

Toni Brownie

General Manager, International Operations at Trade & Investment Queensland

Shawn Day

Economic Development Manager, Brisbane City Council

Ying Chen

Vice Consul, Consulate-General of the People's Republic of China (QLD)

Export of Goods and/or Services Award

for achievement in the export of goods and/ or Services between Queensland and Hong Kong SAR and China.

Business Development Award

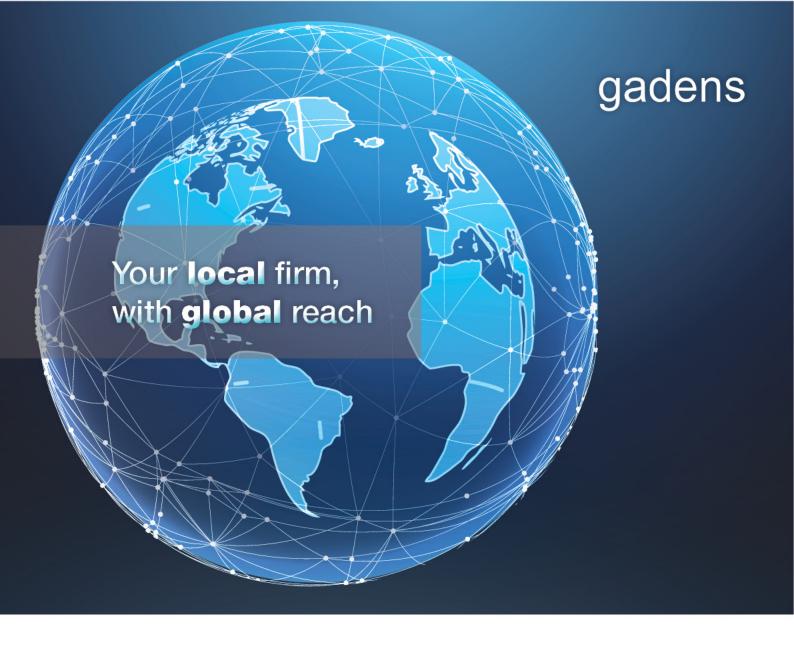
recognizes significant business development resulting from plans and actions in the commercial sector to and/or from Hong Kong SAR/China by an Australian organisation, in any industry sector.

Import of Goods and/or Services Award

for achievement in the import of goods and/ or Services between Queensland and Hong Kong SAR and China.

Business Excellence Award

recognizes significant business development resulting from plans and actions in the commercial sector to and/or from Hong Kong SAR/China by an Australian organisation, in any industry sector.



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AWARDS FINALISTS







Australian Multicultural Education Centre

Established in 2004, Australian Multicultural Education Centre (AMEC) set out to provide quality services and academic pathways to match the needs of overseas students desiring to further their studies in Australia. While committed to continuing this, AMEC has decided to add to its mission focus. With the combination of a professional and innovative team and creative business methods, AMEC now seeks to align itself with the Australian Government's new -world agenda by creating opportunities in high-tech, biotech and medical fields, as well as, early childhood education, agriculture, artificial intelligence and robotics. As an RG146 Reg. Finance Advice Consultant, we work with many Australian National Reg. Fund to help our global investors to start in Australia.

Balanz Banking Solutions and Advice

Balanz works with businesses looking to secure new funding or refinance between \$500k and \$100M. They have experience working with a wide range of industries including retail, hoteliers, manufacturers, primary producers, developers, investors, and service professionals.

They supplement clients' entrepreneurial instincts with their specialised skillset and market visibility to deliver exceptional results. Balanz helps deliver funding in the right amount, at the right price, and on the right terms to ensure your business' continued success.

BlueMount Capital (QLD)

BlueMount Capital is an ASIC licensed, Australian capital markets, corporate finance and advisory group with offices in Brisbane, Melbourne, Perth, Sydney and Shanghai.

Formed in 2011, it is the only national "mid tier" corporate finance group in Australia offering corporate finance and advisory services ranging from fund raising, mergers and acquisitions, initial public offerings, reverse take overs, project structuring, cross-border transactions and market access.

BlueMount has approximately 50 staff in Australia and China, of which approximately 10 are based in Brisbane.



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Insolvency & Reconstruction
Helping you get clear of
the tough times



Lending Solutions
A truly integrated approach
to lending

AWARDS FINALISTS







Brisbane Airport Corporation

Brisbane Airport
Corporation (BAC) is the operator of Brisbane
Airport (BNE), the premier gateway to Queensland, the largest airport in
Australia on land size and the third largest airport in Australia by passenger numbers.

BNE has two major terminals accommodating 32 airlines flying to 80 national and international direct destinations. More than 23.4 million passengers travelled through the airport in FY18.

In the last year, BAC has worked with Hong Kong's (HK) national carrier, Cathay Pacific (CX), to greatly expand and improve the airline's product and capacity to Brisbane, with accompanying sidebenefits also for Cairns.

ChinaDirect Sourcing

Based in inner-south of Brisbane Australia and Southern China, ChinaDirect Sourcing (CDS) is absolutely passionate about providing all clients with tailored, ongoing export services to China.

CDS has a very strong focus on customer segmentation, technology and tailored marketing solutions for all clients – they aim to provide businesses with strategic advice and exporting services to access the Chinese market.

The company has its headquarters in Brisbane, Australia with two subsidiary offices in strategic locations in China namely, Shanghai and Guiyang.

Claire Pink

Claire Pink in the sole director and shareholder of Claire Pink Ltd (HK) which is the hub of our operations. Claire Pink Ltd (HK) is the holding company for the China WOFE Claire Pink (Shanghai) Ltd.

Claire Pink has 15 years' experience trading with Hong Kong SAR/China. After 6 years of living/ working in Hong Kong/ China in the early 2000's on return to Australia Claire Pink set up Import For Profits a consultancy service assisting Australian businesses IMPORT of goods from Hong Kong SAR / China to Australia through trade shows and agent connections. In 2015 when the CHafta was in place Claire Pink noticed a dramatic flip from a "Made In China" concept to a "Consumed In China" demand.



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Simon Chun - 秦博廷 Partner

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David To Manager

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AWARDS FINALISTS







Currumbin Wildlife Sanctuary

Established in 1947 as one of the Gold Coast original tourist attractions, Currumbin Wildlife Sanctuary is home to over 1,000 animals and 13 shows daily including indigenous dance performances.

We welcome over 500,000 guests annually and are situated on 27 hectares of sub-tropical rainforest and bushland. Currumbin Wildlife Sanctuary's highlights include koala cuddles, kangaroo feeding, the Treetop challenge High Ropes course, Segway Safari Tours and our all new \$3 million dollar Lost Valley precinct.

We participate in 16 conservation/research programs and we are home to the Currumbin Wildlife Hospital treating over 10,000 wildlife patients each year.

EIC Global (Australia) Pty Ltd

The company history can be traced back to 1985 when our founders first became active in the education industry in the PRC by establishing the International Exchange Department of the Overseas Returned Scholars Association. In 2000, EIC Guangdong was established and commenced business providing international education counselling services in Guangzhou, China. Our business has grown extensively over the years, and today we have offices in most of the major cities in China.

Today, EIC works together with over 900 partner education institutions around the world, offering the broadest network of institutions as compared to our competitors.

Make Trips

Make Trips Travel formerly was an international overseas officeof Harbin Engineering University China, the main mission is to organize business and academic groups as well as study tours. In2015, the company was officially established and located in Brisbane.

Make Trips is an international travel company to providea full range of multi-purpose tourism services.

Make Trips aims to provide every guest with a "journey of thought", because of the East-West culture and lifestyle differences, Make Trips tailors customized tours for Chinese and Western guests, and brings them visual, spiritual andideological relaxation and experience.

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AWARDS FINALISTS







Morlife Functional Foods

Morlife, aims to get their customers "more out of life". The solution, is nutritional, from consuming high nutrient dense foods, all developed through research linking nutrients to function and wellness. An Australian family owned, functional foodbusiness, we manufacture over 200 products that includes Functional Breakfast Cereals, Raw Food Bars, Fortified Herbal Teas, Dark Chocolate Coated Super Berries, Chia Puddings, Quinoa Risotto Ready Made Meals and more.

Morlife was born from a home office and now employs 80 staff and have a purpose built 7,000m2 new factory on the Gold Coast.

ROBAM

Established in 1979, **ROBAM Appliances** Co., Ltd. (Chinese stock code: 002508) is a Chinese manufacturer of contemporary kitchen appliance. Our company provides consumers with quality products such as the large suction range hood, as hob, induction cooker, steam oven, electric oven, dishwasher, microwave. electric kettle. sterilizer and pressure cooker.

With over 100 patented product technologies, ROBAM now sets the benchmark in high performance rangehoods and has become the model of China's high end manufacturing, winning for 12 consecutive years as Asia's 500 most influential brands.

Study Tours

Study Tours Brisbane works with education agents, travel agents, schools, universities, and associations to deliver bespoke educational shortstay tour programmes. The network is sourced from relationships developed both locally and in the Greater Asia region, so Study Tours ensures each tour is designed to match the differing learning styles and areas of interest for each group. Over the past three years, offerings have evolved from basic tours with accommodation. transport and educational sightseeing activities into a unique mix of learning experiences catered to the specific needs of various group types.





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AWARDS FINALISTS





Summer Land Camels

Summer Land Camels is Australia's most awarded Camel Dairy, the largest commercial-scale Camel Dairy in Australia and third largest camel dairy in the world.

Its product range includes: skincare, dairy, butchery and charcuterie,chocolate, and tourism products.

Summer Land's Camel milk won an award at the prestigious Sydney Royal Easter Show Dairy Competition (Australia's Number 1 Dairy Competition) as Australia's best tasting milk.

The company's skincare range is already exported to several countries including Hong Kong.

United Fortune Financial

The company principal Kenny Ma has been in car industry for a long time and started engaging in motor vehicle financing since 2012. Until 2016 he started running his own company and registered United Fortune Financial Pty Ltd ("UFF" or the "Company") in Queensland, majored in motor vehicle brokerage business and related services, with business presence in Queensland, Victoria, NSW and Tasmania.

The Company's business was quickly brought up to speed thanks to the principal's extensive network and abundant experience in car industry. The business has been expanding rapidly since then.



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2017 BUSINESS AWARDS























BUSINESS FORUMS























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YPA EVENTS























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sponsoring a Door Prize of 1 Night accomodation + Buffet breakfast and Seafood Buffet for 2 adults



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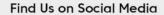
The Government of the Hong Kong Special Administrative Region

25/F, Fairmont House, 8 Cotton Tree Drive, Central, Hong Kong Tel: (852) 3107 1000 Email: enq@investhk.gov.hk

Sydney office: Luca De Leonardis Tel: (61) 2 9283 3222

Email: luca_de_leonardis@hketosydney.gov.hk

















The 19th Hong Kong Forum is the annual flagship event of the Federation of Hong Kong Business Associations Worldwide, which has grown to include 42 Hong Kong Business Assoications in 31 countries and regions with more than 13,000 members across Asia, Australasia, Europe and North America. The unique global network connects traders, buyers and professionals with strong business links to Hong Kong. Through the Federation, businesses can exchange information, share ideas and generate business opportunities.

Registration by 19 October 2018 (Hong Kong Time) HK\$950 for new participants, and HK\$1050 for past participants

For more information, please email to info@hkaba-qld.com.au

4-5 December 2018

Hong Kong Convention & Exhibition Centre

(Optional side trip to Zhongshan and Zhuhai on 6-8 Dec 2018)

Confirmed speakers include:

- The Hon. Paul Chan Mo-po, BGM, GBS, MH, JP, Financial Secretary of the Government of the Hong Kong Special Administrative Region
- Mr. Eric Gnock Fah, Chief Operating Officer and Co-founder ok Klook
- Prof. Dennis Lo, Director of the Li Ka Shing Institute of Health Science; Associate Dean (Research) of the Faculty of Medicine, The Chinese University of Hong Kong
- Mr. Ken Lo, CEO of ANX International
- Mr. Simon Loong, Founder and CEO of WeLab
- Mr. Danny Yeung, CEO of Prenetics and A Serial Entrepreneur



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Equally important, HKTDC fairs and conferences continue to be among the very best of their kind, attracting international buyers and sellers eager to do business with Hong Kong, the Chinese mainland and the rest of the world.

Date	Fair Name	Date	Fair Name
2018		2018	
15-16 Jan	Asian Financial Forum	16-20 Aug	HKTDC Food Expo
15-18 Jan	HKTDC Hong Kong Fashion Week for Fall/Winter*		HKTDC Home Delights Expo
1-4 Feb	HKTDC Education & Careers Expo		HKTDC Beauty & Wellness Expo
27 Feb - 3 Mar	HKTDC Hong Kong International Diamond,	4-8 Sept	HKTDC Hong Kong Watch & Clock Fair*
	Gem & Pearl Show*	5-8 Sept	CENTRESTAGE
1-5 Mar	HKTDC Hong Kong International Jewellery Show*	13-16 Oct	HKTDC Hong Kong Electronics Fair (Autumn Edition)*
19-22 Mar	HKTDC Hong Kong International Film &		electronicAsia*
	TV Market (FILMART)#	25-28 Oct	Eco Expo Asia – International Trade Fair on
21 Mar	MarketingPulse		Environmental Protection
6-9 Apr	HKTDC Hong Kong International Lighting Fair	26-29 Oct	HKTDC Hong Kong International Outdoor and
	(Spring Edition)*	202000000000000	Tech Light Expo
13-16 Apr	HKTDC Hong Kong Electronics Fair (Spring Edition)*	27-30 Oct	HKTDC Hong Kong International Lighting Fair
20.224	HKTDC International ICT Expo	701	(Autumn Edition)*
20-23 Apr	HKTDC Hong Kong Houseware Fair*	7-9 Nov	HKTDC Hong Kong Optical Fair*
	HKTDC Hong Kong International Home Textiles and	8-10 Nov	HKTDC Hong Kong International Wine & Spirits Fair
27 20 4	Furnishings Fair	20-21 Nov	Asian Logistics and Maritime Conference
27-30 Apr	HKTDC Hong Kong Gifts & Premium Fair* Hong Kong International Printing & Packaging Fair	5 Dec	Asian E-tailing Summit
7-9 May	HKTDC Hong Kong International Medical Devices	5-7 Dec	HKTDC Hong Kong International Franchising Show
7-9 May	and Supplies Fair	6.7.0	HKTDC SmartBiz Expo
17-18 May	HKTDC Entrepreneur Day	6-7 Dec 6-8 Dec	Business of IP Asia Forum
28 Jun	Belt and Road Summit	2019	DesignInspire
9-12 Jul	HKTDC Hong Kong Fashion Week for Spring/Summer*	7-8 Jan	Asian Licensing Conference
18-24 Jul	HKTDC Hong Kong Book Fair	7-8 Jan 7-9 Jan	Asian Licensing Conference
20 2 7 7 01	HKTDC Hong Kong Sports and Leisure Expo	7-9 Jan 7-10 Jan	HKTDC Hong Kong International Licensing Show HKTDC Hong Kong Toys & Games Fair*
16-17 Aug	International Conference of the Modernization of	/-10 Jan	5 5 .
20 27 7 109	Chinese Medicine & Health Products		HKTDC Hong Kong Baby Products Fair*
16-18 Aug	HKTDC Hong Kong International Tea Fair		Hong Kong International Stationery Fair
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*Endorsed by:





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