



OPMANTEK

OPMANTEK SALES GROWTH A NEW RECORD

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Opmantek (ASSOB:OMK) has continued on its **high growth trajectory** signing significant customer agreements in November throughout the USA and Latin America and generating **more revenues in November than the entire previous 12 months.**

Opmantek has become one of the fastest growing business software companies in the world and has received a flood of awards in 2015 including being named Queensland ICT exporter of the year for a second year running and winning the prestigious American Business Awards.

In November Opmantek increased its foothold in the Latin American telecommunications market with an additional 5 telcos licensing Opmantek's software. Opmantek now licenses its software to the largest telecommunication organisations in every country in Central America, Mexico, Dominican Republic and Ecuador. These significant agreements come on top of equally significant November growth in the USA which saw sales to some of the world's largest organisations in the banking and digital media sectors.

Opmantek's pivot of the business to enterprise sales is paying off handsomely with business flourishing thanks to the refinement of Opmantek's commercial products, the introduction of a more streamlined licensing approach and the establishment of small regional sales offices in key locations over the past 12 months.

Opmantek export manager, Sharon Hunneybell said that the company was pleased with the level of commercial activity internationally this year and expected sales growth to continue to be strong "The establishment of our sales offices in the USA and Mexico has proven to be a big success for a minimal investment. We are under strong demand in many geographies and we now look forward to investing further to establish similar sales offices in geographies where we are facing similar demand."

Danny Maher
Managing Director
Opmantek Ltd