

TestLab360 is a new laboratory and data management system for the construction materials industry.

## **SG Testlab Pty Ltd**

A.B.N. 68635918133

shane@testlab360.com.au

Level 3/1 Breakfast Creek Rd, Newstead, QLD, 4006

www.testlab360.com.au

## TestLab360 Update

SG Testlab has appointed Brett Perkins as a non-executive director to support SG Testlab's go to market strategy and to guide future operations of SG Testlab. Brett has a proven track record of delivering product(s) to market. In his previous appointment as Chief Operating Officer of Cellnet Group limited, Brett streamlined business operations by delivering innovative big data solutions to drive business decisions.

Brett's primary role is to provide SG Testlab with corporate oversight and leadership, and his extensive network in Australia and beyond adds an additional dimension to sales channels and investment opportunities.

SG Testlab's goal is to be the Australian construction materials software platform of choice. The addition of a corporate leader to the board of directors will ensure the company stays true to its goal.

In Quarter 1, SG Testlab has piloted in four Queensland laboratories. The feedback has been positive and has converted three of the four pilot clients to fiscal clients. The fourth client will remain on pilot for the Aggregate/Soil modules Pilot.

In Quarter 2, SG Testlab will deliver a major feature to support clients in the Aggregate and Soil business. Ten laboratories have joined the Aggregate Soil Pilot program for Quarter 2.

SG Testlab's software engineering team is focused on supporting its current client base and extending the platform to meet future client needs. The engineering team has embraced the vision of "concrete testing anytime and anywhere". They have partnered with Microsoft to deliver cloud native services so clients can focus on their core business.

SG Testlab's data analytics team is building a first-grade analytics platform. The goal is to deliver company and testing information that can drive business and operational decisions.

In quarter 1 SG Testlab had a series of encouraging and enthusiastic meetings with a number of State Road Authorities regarding Testlab360's Business Intelligence and Analytics "Big Data" capability.



## TestLab360 is a new laboratory and data management system for the construction materials industry.

Construction projects and Testlab360 clients are continuing to work through the current COVID-19 crisis. We are very pleased to continue to onboard new clients and provide full featured virtual demonstrations of the platform via remote technology to a growing number of potential clients without disruption, despite the current, unique circumstances.

Shane Gilbert Director SG Testlab Pty Ltd

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